June 1, 2026

Georgia Public Service Commission
Executive Secretary
244 Washington Street S.W.
Atlanta, GA 30334-5701

RE: Application for Certificate of Authority to Resell Interexchange Telecommunications Services filed on behalf of Kauneonga LLC - PUBLIC

Dear Secretary,

Attached please find for filing the application for Certificate of Authority to Resell Interexchange Telecommunications Services filed on behalf of Kauneonga LLC.

If you have any questions, please do not hesitate to contact me at 407-794-3488 or regulatory@csilongwood.com.

Respectfully submitted,

/s/ Mark Lammert

Mark Lammert
Attorney-in-Fact
Kauneonga LLC

Georgia Public Service Commission

244 WASHINGTON STREET, SW
ATLANTA, GEORGIA 30334-5701

APPLICATION FOR CERTIFICATE OF AUTHORITY TO RESELL INTEREXCHANGE TELECOMMUNICATIONS SERVICES

I. APPLICANT

NAME OF COMPANY	Kauneonga LLC				
ADDRESS 1	441 S State Road 7, Suite 1				
ADDRESS 2					
CITY	Margate	STATE	FL	ZIP CODE	33068
TELEPHONE	800-369-1400	FAX	None		

EMPLOYEE DESIGNATED TO RECEIVE AND RESPOND TO COMMISSION REQUESTS:					
NAME	Logan Shooster	TITLE	Vice President		
ADDRESS 1	441 S State Road 7, Suite 1				
ADDRESS 2					
CITY	Margate	STATE	FL	ZIP CODE	33068
TELEPHONE	800-369-1400	FAX	None		
EMAIL ADDRESS	Logan@kauneonga.com				

NOTE: FAILURE TO NOTIFY THE COMMISSION, IN WRITING, WHEN THERE IS A CHANGE IN THE CONTACT PERSON OR ADDRESS(ES) LISTED IN THIS APPLICATION WILL RESULT IN CANCELATION OF THE APPLICATION OR SUBSEQUENT CERTIFICATE OF AUTHORITY.

II. ATTORNEY OR AGENT

IF APPLICANT IS NOT A GEORGIA CORPORATION, GIVE NAME AND ADDRESS OF AN ATTORNEY OR AGENT IN THE STATE OF GEORGIA UPON WHOM PROCESS MAY BE SERVED IN ANY SUIT AGAINST APPLICANT.

ATTORNEY NAME	Mark Lammert, Attorney-in-Fact				
NAME OF FIRM	Compliance Solutions, Inc.				
ADDRESS 1	242 Rangeline Rd.				
ADDRESS 2					
CITY	Longwood	STATE	FL	ZIP CODE	32750
TELEPHONE	407-260-1011	FAX	407-260-1033		
EMAIL ADDRESS	regulatory@csilongwood.com				

III. ORGANIZATION

STATE AND DATE OF INCORPORATION:			
STATE	Florida	DATE	09/29/2020

LIST THE NAMES, TITLES, AND ADDRESSES (IF DIFFERENT FROM ABOVE) OF ALL OFFICERS OR PARTNERS:			
NAME	Michael Shooster	ADDRESS	441 S State Road 7, Suite 1
TITLE	CEO		Margate, FL, 33068
NAME	Logan Shooster	ADDRESS	441 S State Road 7, Suite 1
TITLE	Vice President		Margate, FL, 33068
NAME		ADDRESS	
TITLE			
NAME		ADDRESS	
TITLE			

ATTACH A COPY OF THE CERTIFICATE OF AUTHORITY TO TRANSACT BUSINESS ISSUED BY THE GEORGIA SECRETARY OF STATE. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	

IF APPLICANT IS A SUBSIDIARY, PARENT, OR AFFILIATE OF ANY OTHER COMPANY, REGARDLESS OF TYPE OR INDUSTRY, ATTACH A CHART SHOWING THE RELATIONSHIP OF THE APPLICANT TO ALL AFFILIATED COMPANIES. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A"). IF NO AFFILIATED COMPANIES, SO STATE.	

IV. EXISTING AUTHORITY

DOES THE APPLICANT OR ANY AFFILATED COMPANY HAVE EXISTING CERTIFICATES OF AUTHORITY ISSUED BY THE GPSC? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE CERTIFICATE NUMBER(S):				
Not applicable.				

DOES THE APPLICANT OR ANY AFFILIATED COMPANY HAVE EXISTING AUTHORITY GRANTED BY ANY STATE OR FEDERAL ENTITY? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE STATE OR FEDERAL ENTITY THAT GRANTED SUCH AUTHORITY:				

HAS THE APPLICANT OR ANY AFFILIATED COMPANY HAD ANY PREVIOUS AUTHORITY REVOKED BY ANY STATE OR FEDERAL ENTITY? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE STATE OR FEDERAL THAT REVOKED SUCH AUTHORITY:				
ATTACH A COPY OF ALL ORDERS REVOKING AUTHORITY. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	Not applicable.			

V. COMPLIANCE WITH COMMISSION RULES AND ORDERS

COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY REQUIRES RESELLERS OF INTEREXCHANGE TELECOMMUNICATIONS SERVICES TO SUBMIT AN AFFIDAVIT UPON CERTIFICATION AND ON JANUARY 31 OF EACH ODD-NUMBERED YEAR THEREAFTER AN AFFIDAVIT ATTESTING THAT THE CARRIER WILL COMPLY WITH THE REQUIREMENTS OF THE RULE.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.37? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	
DOWNLOAD CURRENT FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AFFIDAVIT FROM THE GPSC WEBSITE. ATTACH EXECUTED AND NOTARIZED AFFIDAVIT TO THE APPLICATION. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., EXHIBIT A).				

COMMISSION RULE 515-12-1-.39 UNIVERSAL ACCESS FUND REQUIRES RESELLERS OF INTEREXCHANGE TELECOMMUNICATIONS SERVICES TO REMIT CONTRIBUTIONS ON A QUARTERLY BASIS TO THE UNIVERSAL ACCESS FUND.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.39? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

DOES THE APPLICANT AGREE TO COMPLY WITH ALL OTHER APPLICABLE COMMISSION RULES AND ORDERS? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

VII. TECHNICAL CAPABILITY

ATTACH RESUMES AND/OR PROFILES OF THE APPLICANT'S MANAGEMENT TEAM. DESCRIBE EACH TEAM MEMBER'S TECHNICAL QUALIFICATIONS, INCLUDING ANY RELEVANT WORK EXPERIENCE, EDUCATION, AND TRAINING. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	Exhibit C

VIII. FINANCIAL CAPABILITY

PROVIDE AUDITED FINANCIAL STATEMENTS FOR THE MOST RECENT FISCAL YEAR. IF AUDITED FINANCIAL STATEMENTS ARE UNAVAILABLE, PROVIDE UNAUDITED INCOME STATEMENT, BALANCE SHEET, AND STATEMENT OF CASH FLOWS FOR MOST RECENT FISCAL YEAR. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	Exhibit D

IS APPLICANT PRESENTLY INVOLVED IN ANY LITIGATION? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE DESCRIBE EACH CASE IN DETAIL (PARTIES, SUBJECT MATTER, JURISDICTION, CASE NUMBER, ETC.):				

VI. RESALE OF INTEREXCHANGE SERVICE

WHAT CUSTOMER CLASS(ES) DOES THE APPLICANT PROPOSE TO SERVE? (PLACE AN "X" IN THE APPROPRIATE BOXES.)		
	BUSINESS	X
	RESIDENTIAL	
	OTHER (LIST BELOW)	

LIST AND DESCRIBE ALL INTEREXCHANGE SERVICES APPLICANT PLANS TO RESELL IN GEORGIA.
Message Telecommunications Service (MTS)/ Direct Distance Dialing (DDD)

TARIFFS FOR INTEREXCHANGE SERVICES ARE NO LONGER REQUIRED TO BE FILED WITH THE COMMISSION. DOES THE COMPANY WISH TO MAINTAIN AN INTERXCHANGE SERVICES TARIFF WITH THE COMMISSION? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE ATTACH AN INTEREXCHANGE SERVICES TARIFF. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").				
IF NO, PLEASE PROVIDE THE WEB ADDRESS WHERE THE APPLICANT'S GEORGIA TARIFFS OR PRICE GUIDES MAY BE FOUND.	https://kauneonga.com			

PURSUANT TO O.C.GA. § 46-5-166(E), PROVIDERS OF ACCESS SERVICES MUST FILE ACCESS SERVICES TARIFFS WITH THE COMMISSION. DOES THE APPLICANT INTEND TO PROVIDE ACCESS SERVICES? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE ATTACH AN ACCESS SERVICES TARIFF. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").				

IX. AFFIDAVIT

OFFICER OR ATTORNEY/ AGENT:					
NAME	Michael Shooster				
TITLE	CEO				
ADDRESS 1	441 S State Road 7, Suite 1				
ADDRESS 2					
CITY	Margate	STATE	FL	ZIP CODE	33068

THE INDIVIDUAL NAMED ABOVE (HEREINAFTER, "APPLICANT") PERSONALLY APPEARED BEFORE THE UNDERSIGNED, AN OFFICER DULY AUTHORIZED TO ADMINISTER OATHS. THE APPLICANT, AFTER FIRST BEING DULY SWORN, DEPOSES AND CERTIFIES THAT HE OR SHE HAS READ THE APPLICATION AND KNOWS THE CONTENTS THEREOF, AND THAT THE STATEMENTS MADE HEREIN ARE TRUE TO THE BEST OF HIS OR HER KNOWLEDGE AND BELIEF.

APPLICANT FURTHER AGREES TO ABIDE BY ALL APPLICABLE LAWS UNDER THE STATE OF GEORGIA, AS CODIFIED IN THE OFFICIAL CODE OF GEORGIA ANNOTATED; ALL APPLICABLE RULES AND REGULATIONS OF THE GEORGIA PUBLIC SERVICE COMMISSION; AND ALL FINDINGS, CONCLUSIONS, TERMS, AND CONDITIONS SET FORTH IN PERTINENT COMMISSION ORDERS.

UNDER PENALTIES OF PERJURY, APPLICANT DECLARES THAT THE STATEMENTS MADE IN THE FOREGOING APPLICATION, INCLUDING ACCOMPANYING STATEMENTS AND ATTACHMENTS ARE TRUE, COMPLETE, AND CORRECT. I UNDERSTAND THAT ANY FALSE OR MISLEADING INFORMATION IN, OR IN CONNECTION WITH, MY APPLICATION MAY BE CAUSE FOR DENIAL OR LOSS OF CERTIFICATE.

SIGNATURE OF AFFIANT

5/1/2026
DATE

SUBSCRIBED AND SWORN TO ME THIS

1 DAY OF May, 20 26.

Theresa Gerardi
NOTARY PUBLIC

(SEAL)

Notary Public State of Florida
Theresa Gerardi
My Commission HH 578258
Expires 8/11/2028

EXHIBIT A

Secretary of State

Control Number : 26102246

STATE OF GEORGIA

Secretary of State

Corporations Division
313 West Tower
2 Martin Luther King, Jr. Dr.
Atlanta, Georgia 30334-1530

CERTIFICATE OF AUTHORITY

I, **Brad Raffensperger**, the Secretary of State and the Corporation Commissioner of the State of Georgia, hereby certify under the seal of my office that

Kauneonga LLC
a **Foreign Limited Liability Company**

has been duly formed under the laws of **Florida** and has filed an application meeting the requirements of Georgia law to transact business as a **Foreign Limited Liability Company** in this state.

WHEREFORE, by the authority vested in me as Secretary of State, the above **Foreign Limited Liability Company** is hereby granted, on **04/30/2026**, a certificate of authority to transact business in the State of Georgia as provided by Title 14 of the Official Code of Georgia Annotated. Attached hereto is a true and correct copy of said application.

WITNESS my hand and official seal in the City of Atlanta and the State of Georgia on **05/07/2026**.

Brad Raffensperger

Brad Raffensperger
Secretary of State

APPLICATION FOR CERTIFICATE OF AUTHORITY

Electronically Filed
Secretary of State
Filing Date: 4/30/2026 3:54:54 PM

BUSINESS INFORMATION

CONTROL NUMBER	26102246
BUSINESS NAME	Kauneonga LLC
BUSINESS TYPE	Foreign Limited Liability Company
EFFECTIVE DATE	04/30/2026
HOME JURISDICTION	Florida
DURATION	Perpetual
NAME IN HOME STATE	Kauneonga LLC
DATE OF FORMATION IN HOME JURISDICTION	09/29/2020
COMMENCEMENT DATE IN GEORGIA	05/01/2026

PRINCIPAL OFFICE ADDRESS

ADDRESS	441 S State Road 7, Suite 1, Margate, FL, 33068, USA

RECORDS ADDRESS

ADDRESS	441 S State Road 7, Suite 1, Margate, FL, 33068, USA

REGISTERED AGENT

NAME	ADDRESS	COUNTY
Corporation Service Company	2 Sun Court, Suite 400, Peachtree Corners, GA, 30092, USA	Gwinnett

MANAGER(S)

NAME	TITLE	ADDRESS
Michael Shooster	MANAGER	441 S State Road 7, Suite 1, Margate, FL, 33068, USA

AUTHORIZER INFORMATION

AUTHORIZER SIGNATURE	Michael Shooster
AUTHORIZER TITLE	Manager

The foreign limited liability company undertakes to keep its records at the address shown above until its registration in Georgia is canceled or withdrawn. The foreign limited liability company, in accordance with Title 14 of the Official Code of Georgia Annotated, appoints the Secretary of State as agent for service of process if no agent has been appointed in Georgia or, if appointed, the agent's authority has been revoked or the agent cannot be found or served by the exercise of reasonable diligence.

Exhibit B

Affidavit

FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AFFIDAVIT

OFFICER OR ATTORNEY/ AGENT:					
COMPANY	Kauneonga LLC				
NAME	Michael Shooster				
TITLE	CEO				
ADDRESS 1	441 S State Road 7, Suite 1				
ADDRESS 2					
CITY	Margate	STATE	FL	ZIP CODE	33068

THE INDIVIDUAL NAMED ABOVE (HEREINAFTER, "AFFIANT") PERSONALLY APPEARED BEFORE THE UNDERSIGNED, AN OFFICER DULY AUTHORIZED TO ADMINISTER OATHS. THE AFFIANT, AFTER FIRST BEING DULY SWORN, DEPOSES AND CERTIFIES THAT HE OR SHE HAS READ COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AND WILL COMPLY WITH THE REQUIREMENTS CONTAINED THEREIN.

THIS AFFIDAVIT SHALL CONSTITUTE THE PLAN FOR PROTECTION OF THE CONFIDENTIALITY OF FAMILY VIOLENCE SHELTERS REQUIRED BY COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AND O.C.G.A. § 46-5-7.

SIGNATURE OF AFFIANT

5/1/2026
DATE

SUBSCRIBED AND SWORN TO ME THIS

1 DAY OF May, 20 26.

Theresa Gerardi
NOTARY PUBLIC

(SEAL)

Notary Public State of Florida
Theresa Gerardi
My Commission HH 578258
Expires 8/11/2028

Exhibit C

Resumes

Contact

www.linkedin.com/in/michaelshooster (LinkedIn)

Top Skills

Leadership
Call Centers
New Business Development

Michael Shooster

CEO at Shooster Holdings
Pompano Beach, Florida, United States

Summary

CEO of Shooster Holdings Corporation (SH) with portfolio companies in the Telephone Answering Service and Virtual Receptionist industries, as well as the CCaaS industry. With over 50 years as an entrepreneur and extensive experience as an executive in answering services, contact centers, fulfillment, software development, and commercial property development, Michael has demonstrated vision, careful planning, and the commitment needed for the long haul. Since 1994, as President and Founder of 777 Properties Inc., Michael has negotiated the purchase, sale, and management of land, offices, and distribution facilities. In addition, he has led various construction projects, including contact centers, 3PL centers, and mission-critical facilities, and has been responsible for numerous building remodels and renovations. Michael is a huge believer in the saying "you get back what you put in" and this is why Michael actively supports his community in many ways. In fact, one of the proudest moments of his career was leading the creation of a Broward County nature preserve in his parents' honor, the Herman and Dorothy Shooster Nature Preserve in Margate, Florida. In his efforts to continue supporting his community for many years to come, Michael recently established the Shooster Family Fund, a 501(c)(3).

Experience

Shooster Holdings Corporation

Founder and CEO
September 2019 - Present (6 years 8 months)
United States

Founded and led Shooster Holdings, a third-generation family business, focused on building long-term client relationships through a disciplined, human-first customer service model supported by advanced technology. Positioned customer service as a core growth engine, aligning service delivery with client retention, brand representation, and long-term relationship value, resulting in multi-decade client partnerships.

Designed and implemented scalable call-handling protocols, training programs, and quality assurance frameworks, driving operational excellence across a high-volume service environment handling over one million monthly interactions across internal operations and partner platforms.
Cultivated deep partnerships with portfolio companies, embedding as an extension of their brand and operations rather than a traditional outsourced provider.
Led strategic initiatives to enhance collaboration, operational alignment, and long-term value creation across the organization.

Answering Service Care
CEO
October 1974 - Present (51 years 7 months)
United States

Answering Service Care (ASC) is a 24/7 live answering service for 3000+ businesses nationwide in all industries including law firms, doctors offices, insurance agencies, financial advising firms, and many more. ASC has over 45+ years of experience and almost 200 employees in over 4 offices in WA, NJ, NC, and FL. As a third-generation family business, ASC was built with a strong business culture centered around people, with many relationships having lasted over 20 years. Powered by smiling faces that care.

Kauneonga
Founder and CEO
August 2020 - Present (5 years 9 months)
United States

Kauneonga has developed a cloud-based CCaaS platform with unlimited scalability known as Liberty. Kauneonga's platform was designed specifically for the telephone answering service industry. Liberty's UI empowers agents, admins, and clients with full functionality and visibility to all virtual communications. With its true multi-tenant environment, agents can easily handle the needs of callers or chatters for thousands of businesses in a single application. Liberty is the perfect name for the application because it truly frees up users to focus on what is important. Say goodbye to clunky, legacy systems, and put your answering service in the cloud. Built by an answering service, for your answering service. This software development project started as a way to improve profitability through transparency and efficiency. It evolved into something much more than I would have ever expected. It seems that every idea spawns two more ideas.

777 Properties
Founder and President
1994 - Present (32 years)
541 S State Road 7, Suite 11, Margate FL 33068

777 Properties is a commercial real estate development firm based in South FL since 1994. 777 Properties employs a strategy of buying, developing, and leasing properties for long-term returns with a focus in 3PL, office buildings, and vacant land.

Berkshire Receptionists
Founder and CEO
May 2022 - Present (4 years)
United States

Berkshire Receptionists supports more than 400+ businesses with live virtual receptionists nationwide. Being a 17 time Association of Teleservices International (ATSI) Award of Excellence winner, we never take quality customer service for granted. With 80+ years of experience in the industry, our receptionists are highly-experienced in building long-lasting personal relationships. Berkshire Receptionists are an extension of your team. If you are available to take the call, we can send it straight to you. If you're too busy, our professional receptionists will handle your clients with competence and care. No matter what, we are there when you need us.

Cleana, Inc.
Member of The Board of Advisors and Investor
August 2021 - August 2025 (4 years 1 month)
Boston, Massachusetts, United States

Cleana creates innovative products to improve restroom cleanliness and convenience for managers. Cleana's first product is an innovative commercial toilet seat that improves sanitation and cleanliness in commercial spaces and provides cost savings for managers.

ShipWizard
Founder and CEO
January 1990 - July 2020 (30 years 7 months)
Fort Lauderdale, FL

In 1990, I started an e-commerce fulfillment services company pre-Internet that was called ShopBy Phone. It became recognized by the Card Industry Directory as a novel new way to sell goods via e-commerce on consignment. Today, some very large public companies have taken this concept and further

developed it internationally. Years later, our fulfillment company was renamed ShipWizard and divested. Today, this state-of-the-art facility is registered with the FDA for food handling, cGMP dietary supplements, and medical device distribution.

Global Response
co-CEO
October 1989 - September 2019 (30 years)
Margate, Florida, United States

Global Response is a contact center, which grew into 4 offices in South Florida and Michigan with over 2000 employees with prominent clients such as Zara, Lacoste, Burlington, The Metropolitan Museum of Art, Vineyard Vines, and many more from 1989 until 2019 when the business was divested.

Education

Camden County College
Business · (1973 - 1974)

Cherry Hill High School East
· (1969 - 1973)

Contact

www.linkedin.com/in/loganshoo (LinkedIn)

Top Skills

NetSuite
Vanta
Voice over IP (VoIP)

Languages

Spanish (Limited Working)
English (Native or Bilingual)

Certifications

Lean Six Sigma White Belt Certification
Verified Vanta Admin

Logan Shooster

VP at Shooster Holdings
Fort Lauderdale, Florida, United States

Summary

Logan is the VP of Strategic Growth at Shooster Holdings (SH) with portfolio companies in the Virtual Receptionists industry, B2B SaaS, CCaaS, Commercial Real Estate, Sanitation Hardware, as well as other Early-Stage Startups. SH focuses on growing its portfolio both organically and through strategic acquisitions.

Logan believes in building and investing in mission-driven companies backed by strong teams who are looking to achieve long-term growth. As the third-generation in a family business, Logan understands the value of defining a business culture that promotes relentless progress, teamwork, and innovation. Logan's mission is to positively impact his community by making a meaningful investment in the education, development, and growth of the current and future employees of SH and its subsidiaries.

Experience

Shooster Holdings
4 years

Vice President
January 2023 - Present (3 years 4 months)
Margate, Florida, United States

Portfolio Companies:

- Answering Service Care, 24/7 Live Answering Service
- Berkshire Receptionists, Virtual Receptionists
- Kauneonga, CCaaS Platform For TAS
- 777 Properties, CRE Development Firm
- Cleana Toilet Seat, Sanitation Hardware
- Shooster Family Foundation

Strategic Growth Analyst
May 2022 - January 2023 (9 months)
Margate, Florida, United States

Kauneonga
Vice President
May 2022 - Present (4 years)
Margate, Florida, United States

Liberty Platform:

- 100% Cloud-Based
- Omnichannel
- Whitelabel Mobile App
- Real-Time Reporting and Analytics
- Dynamic Agent Scripting
- Oncall Management
- Supervisor Dashboard
- Workforce Management
- Performance Management
- HIPPA Compliant Secure Messaging
- Payment IVR
- APIs and 7000+ Integrations

Berkshire Receptionists
Vice President
May 2022 - Present (4 years)
Pittsfield, Massachusetts, United States

- Live Receptionist, No Bots, 24/7
- Perform Lead Intakes
- Respond To Live Chats
- Schedule Meetings
- Transfer Live Calls To You
- Answer FAQs
- Prevent Robo Calls
- Take Client Payments 24/7
- Record Important Calls
- Integrate With 7000+ Applications

Answering Service Care
Vice President
May 2022 - Present (4 years)
Margate, Florida, United States

- We Get It!
- Never miss another call.
- Live chat for your website, 24/7.

- Give a great first impression to your customers.
- Capture all important messages, 24/7.
- Save money on full-time receptionists.
- Integrate with 7000+ applications.
- Web and Mobile App.
- Payment IVR.
- HIPAA Compliant Secure Messaging.
- We Get It, So You Don't Have To!

RxSense
Business Analyst Intern
June 2021 - August 2021 (3 months)
Boston, Massachusetts, United States

- Worked in a healthcare technology company that leverages a cloud-based PBM adjudication platform and business analytics tools
- Researched and presented current mergers and acquisitions in healthcare to management to offer competitive intelligence
- Developed and pitched a business plan to C-suite executives as a potential future product and revenue stream
- Researched the lifecycle of a prescription drug from the point of manufacturing through wholesale, retail, and consumer purchasing

Shooster Holdings
Financial Analyst Intern
September 2020 - March 2021 (7 months)
Margate, Florida, United States

- Conducted NAICS analysis to project sales trends, categorize current client base for marketing efforts, and focus on future market goals
- Audited sales tax compliance in all 50 states and created comprehensive TTM billing and revenue reports
- Generated a sales pitch deck for a SaaS portfolio company, Kauneonga LLC
- Constructed seamless automatic sign-up process integrating with the web and mobile app to increase sales traction and boost revenue
- Researched proficiency tests to pre-qualify future employees in the recruiting process to reduce turnover saving valuable time and money
- Optimized marketing with respect to ROI by geographic location and industry through multiple marketing streams

JUMP Investors
Venture Capital Intern
May 2020 - August 2020 (4 months)

Santa Monica, California, United States

• Worked closely with Akamai co-founder and JUMP Investors CEO Randall Kaplan gaining valuable knowledge about VC and start-ups
• Analyzed and performed in-depth data analysis and quality assurance updating proprietary information for a high-growth startup
• Maximized search engine optimization, user flow, and content creation of a portfolio company
• Collaborated with team to perform competitive analyses and report findings to the CEO resulting in strategic changes within Sandee LLC
• Reviewed pitch decks, performed due diligence, and wrote investment memos for the Vice President

Education

Amherst College
Bachelor of Arts - BA, European History · (2018 - 2023)

IES Abroad
· (January 2022 - May 2022)

North Broward Preparatory School
High School Diploma · (2014 - 2018)

Exhibit D

CONFIDENTIAL FINANCIALS