Communications Law Counsel, PLLC | 1717 K Street, NW, Suite 900, Washington, DC 20006

202-552-5121 www.comm-law.com

May 13, 2024

Via Electronic Filing and
First-Class U.S. Mail

Ms. Sallie Tanner
Executive Secretary
Georgia Public Service Commission
244 Washington Street, SW
Atlanta, GA 30334-5701

Re: Smart Communication Systems, LLC
Application for Certificate of Authority to Provide
Competitive Local Exchange Service

Dear Ms. Tanner:

Enclosed herewith please find the Application for Certificate of Authority to Provide Competitive Local Exchange Service, submitted on behalf of Smart Communication Systems, LLC.

Exhibit D to the enclosed Application also is submitted under separate cover as Confidential - Trade Secret, along with a Motion to Protect Information from Public Disclosure.

A paper copy of this filing also is being transmitted as directed in the Application instructions.

Should you have any questions, please contact the undersigned.

Sincerely,

E. Ashton Johnston
Counsel for
Smart Communication Systems, LLC

Enclosures

Georgia Public Service Commission

244 WASHINGTON STREET, SW
ATLANTA, GEORGIA 30334-5701

APPLICATION FOR CERTIFICATE OF AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE SERVICE (CLEC)

I. APPLICANT

NAME OF COMPANY	Smart Communication Systems, LLC				
ADDRESS 1	6422 Grenada Island Avenue				
ADDRESS 2					
CITY	Apollo Beach	STATE	FL	ZIP CODE	33572
TELEPHONE	813-641-6221	FAX			

EMPLOYEE DESIGNATED TO RECEIVE AND RESPOND TO COMMISSION REQUESTS:					
NAME	Amy Jones	TITLE			
ADDRESS 1	6422 Grenada Island Avenue				
ADDRESS 2					
CITY	Apollo Beach	STATE	FL	ZIP CODE	33572
TELEPHONE	813-641-6221	FAX			
EMAIL ADDRESS	amy@smartcommsys.com				

NOTE: FAILURE TO NOTIFY THE COMMISSION, IN WRITING, WHEN THERE IS A CHANGE IN THE CONTACT PERSON OR ADDRESS(ES) LISTED IN THIS APPLICATION MAY RESULT IN CANCELLATION OF CERTIFICATE OF AUTHORITY.

II. ATTORNEY OR AGENT

IF APPLICANT IS NOT A GEORGIA CORPORATION, GIVE NAME AND ADDRESS OF AN ATTORNEY OR AGENT IN THE STATE OF GEORGIA UPON WHOM PROCESS MAY BE SERVED IN ANY SUIT AGAINST APPLICANT.

ATTORNEY NAME					
NAME OF FIRM	CT Corporation System				
ADDRESS 1	289 S. Culver Street				
ADDRESS 2					
CITY	Lawrenceville	STATE	GA	ZIP CODE	30046
TELEPHONE	770-870-1912	FAX			
EMAIL ADDRESS					

III. ORGANIZATION

STATE AND DATE OF INCORPORATION:			
STATE	Florida	DATE	10/28/2007

LIST THE NAMES, TITLES, AND ADDRESSES (IF DIFFERENT FROM ABOVE) OF ALL OFFICERS OR PARTNERS:			
NAME	Pavel Pop-Buia	ADDRESS	6422 Grenada Island Ave. Apollo Beach, FL 33572
TITLE	Owner/President		
NAME		ADDRESS	
TITLE			
NAME		ADDRESS	
TITLE			
NAME		ADDRESS	
TITLE			

ATTACH A COPY OF THE CERTIFICATE OF AUTHORITY TO TRANSACT BUSINESS ISSUED BY THE GEORGIA SECRETARY OF STATE. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	EXHIBIT A

IF APPLICANT IS A SUBSIDIARY, PARENT, OR AFFILIATE OF ANY OTHER COMPANY, REGARDLESS OF TYPE OR INDUSTRY, ATTACH A CHART SHOWING THE RELATIONSHIP OF THE APPLICANT TO ALL AFFILIATED COMPANIES. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A"). IF NO AFFILIATED COMPANIES, SO STATE.	No

IV. EXISTING AUTHORITY

DOES THE APPLICANT OR ANY AFFILATED COMPANY HAVE EXISTING CERTIFICATES OF AUTHORITY ISSUED BY THE GPSC? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE CERTIFICATE NUMBER(S):				

DOES THE APPLICANT OR ANY AFFILIATED COMPANY HAVE EXISTING AUTHORITY GRANTED BY ANY STATE OR FEDERAL ENTITY? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE STATE OR FEDERAL ENTITY THAT GRANTED SUCH AUTHORITY:				

HAS THE APPLICANT OR ANY AFFILIATED COMPANY HAD ANY PREVIOUS AUTHORITY REVOKED BY ANY STATE OR FEDERAL ENTITY? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE LIST THE NAME OF EACH COMPANY AND THE STATE OR FEDERAL THAT REVOKED SUCH AUTHORITY:				
ATTACH A COPY OF ALL ORDERS REVOKING AUTHORITY. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").				

V. COMPLIANCE WITH COMMISSION RULES AND ORDERS

COMMISSION RULE 515-12-1-.34 CODE OF CONDUCT FOR WINBACK ACTIVITIES REQUIRES CLECS TO ANNUALLY FILE BY MARCH 31 OF EACH YEAR CUSTOMER SERVICE CONTACT INFORMATION AND COMPANY CONTACT ESCALATION.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.34? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY REQUIRES CLECS TO SUBMIT AN AFFIDAVIT UPON CERTIFICATION AND ON JANUARY 31 OF EACH ODD-NUMBERED YEAR THEREAFTER AN AFFIDAVIT ATTESTING THAT THE CARRIER WILL COMPLY WITH THE REQUIREMENTS OF THE RULE.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.37? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	
DOWNLOAD CURRENT FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AFFIDAVIT FROM THE GPSC WEBSITE. ATTACH EXECUTED AND NOTARIZED AFFIDAVIT TO THE APPLICATION. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., EXHIBIT A).	EXHIBIT B			

COMMISSION RULE 515-12-1-.38 TELECOMMUNICATIONS RELAY SERVICE REQUIRES CLECS TO REMIT CONTRIBUTIONS ON A QUARTERLY BASIS TO THE TELECOMMUNICATIONS RELAY SERVICE FUND.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.38? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

COMMISSION RULE 515-12-1-.39 UNIVERSAL ACCESS FUND REQUIRES CLECS TO REMIT CONTRIBUTIONS ON A QUARTERLY BASIS TO THE UNIVERSAL ACCESS FUND.				
DOES THE APPLICANT AGREE TO COMPLY WITH COMMISSION RULE 515.12-1.39? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

DOES THE APPLICANT AGREE TO COMPLY WITH ALL OTHER APPLICABLE COMMISSION RULES AND ORDERS? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES	X	NO	

VI. COMPETIVE LOCAL EXCHANGE SERVICE

WHAT CUSTOMER CLASS(ES) DOES THE APPLICANT PROPOSE TO SERVE? (PLACE AN "X" IN THE APPROPRIATE BOXES.)	BUSINESS	X
	RESIDENTIAL	
	OTHER (LIST BELOW)	

SELECT THE METHOD(S) BY WHICH SERVICE WILL BE PROVIDED. (PLACE AN "X" IN THE APPROPRIATE BOXES.)	RESALE	X
	FACILITIES-BASED	X

IF FACILITIES-BASED, PLEASE ANSWER THE FOLLOWING QUESTIONS.		
WILL THE FACILITIES BE NEWLY CONSTRUCTED OR ACQUIRED THROUGH LEASE OR PURCHASE? (PLACE AN "X" IN THE APPROPRIATE BOXES.)	NEW CONSTRUCTION	X
	ACQUISITION	

IF NEW CONSTRUCTION, PLEASE DESCRIBE THE LOCATION AND TYPE OF FACILITIES THAT WILL BE CONSTRUCTED.

Applicant plans to install fiber in the ground in order to provide telecommunications and data services.

IF AQUISITION, PLEASE DESCRIBE THE LOCATION AND TYPE OF FACILITIES THAT WILL BE ACQUIRED.

PROVIDE A BREAKDOWN OF ANTICIPATED COSTS OF FACILITIES.

Costs will be determined by number of customers and locations served.

TARIFFS FOR LOCAL EXCHANGE SERVICES ARE NO LONGER REQUIRED. DOES THE COMPANY WISH TO MAINTAIN A LOCAL EXCHANGE SERVICES TARIFF WITH THE COMMISSION? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE ATTACH A LOCAL EXCHANGE SERVICES TARIFF. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").				

PURSUANT TO O.C.G.A. § 46-5-166(E), PROVIDERS OF ACCESS SERVICES MUST FILE ACCESS SERVICES TARIFFS WITH THE COMMISSION. DOES THE APPLICANT INTEND TO PROVIDE ACCESS SERVICES? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE ATTACH AN ACCESS SERVICES TARIFF. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").				

VII. TECHNICAL CAPABILITY

ATTACH RESUMES AND/OR PROFILES OF THE APPLICANT'S MANAGEMENT TEAM. DESCRIBE EACH TEAM MEMBER'S TECHNICAL QUALIFICATIONS, INCLUDING ANY RELEVANT WORK EXPERIENCE, EDUCATION, AND TRAINING. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	EXHIBIT C

VIII. FINANCIAL CAPABILITY

PROVIDE AUDITED FINANCIAL STATEMENTS FOR THE MOST RECENT FISCAL YEAR. IF AUDITED FINANCIAL STATEMENTS ARE UNAVAILABLE, PROVIDE UNAUDITED INCOME STATEMENT, BALANCE SHEET, AND STATEMENT OF CASH FLOWS FOR MOST RECENT FISCAL YEAR. PLACE EXHIBIT NAME IN BOX TO RIGHT (e.g., "EXHIBIT A").	EXHIBIT D

IS APPLICANT PRESENTLY INVOLVED IN ANY LITIGATION? (PLACE AN "X" IN THE APPROPRIATE BOX.)	YES		NO	X
IF YES, PLEASE DESCRIBE EACH CASE IN DETAIL (PARTIES, SUBJECT MATTER, JURISDICTION, CASE NUMBER, ETC.):				

IX. AFFIDAVIT

OFFICER OR ATTORNEY/ AGENT:					
NAME	Pavel Pop-Buia				
TITLE	Owner/President				
ADDRESS 1	6422 Grenada Island Avenue				
ADDRESS 2					
CITY	Apollo Beach	STATE	FL	ZIP CODE	33572

THE INDIVIDUAL NAMED ABOVE (HEREINAFTER, "APPLICANT") PERSONALLY APPEARED BEFORE THE UNDERSIGNED, AN OFFICER DULY AUTHORIZED TO ADMINISTER OATHS. THE APPLICANT, AFTER FIRST BEING DULY SWORN, DEPOSES AND CERTIFIES THAT HE OR SHE HAS READ THE APPLICATION AND KNOWS THE CONTENTS THEREOF, AND THAT THE STATEMENTS MADE HEREIN ARE TRUE TO THE BEST OF HIS OR HER KNOWLEDGE AND BELIEF.

APPLICANT FURTHER AGREES TO ABIDE BY ALL APPLICABLE LAWS UNDER THE STATE OF GEORGIA, AS CODIFIED IN THE OFFICIAL CODE OF GEORGIA ANNOTATED; ALL APPLICABLE RULES AND REGULATIONS OF THE GEORGIA PUBLIC SERVICE COMMISSION; AND ALL FINDINGS, CONCLUSIONS, TERMS, AND CONDITIONS SET FORTH IN PERTINENT COMMISSION ORDERS.

UNDER PENALTIES OF PERJURY, APPLICANT DECLARES THAT THE STATEMENTS MADE IN THE FOREGOING APPLICATION, INCLUDING ACCOMPANYING STATEMENTS AND ATTACHMENTS ARE TRUE, COMPLETE, AND CORRECT. I UNDERSTAND THAT ANY FALSE OR MISLEADING INFORMATION IN, OR IN CONNECTION WITH, MY APPLICATION MAY BE CAUSE FOR DENIAL OR LOSS OF CERTIFICATE.

Ppuia

SIGNATURE OF AFFIANT

5-7-24

DATE

SUBSCRIBED AND SWORN TO ME THIS

7 DAY OF MAY, 20 24.

NOTARY PUBLIC

(SEAL)

Notary Public State of Florida
Amy Jones
My Commission HH 314940
Expires 9/21/2026

EXHIBIT A

CERTIFICATE OF AUTHORITY
TO TRANSACT BUSINESS IN GEORGIA

Control Number : 24048874

STATE OF GEORGIA

Secretary of State

Corporations Division
313 West Tower
2 Martin Luther King, Jr. Dr.
Atlanta, Georgia 30334-1530

CERTIFICATE OF AUTHORITY

I, **Brad Raffensperger**, the Secretary of State and the Corporation Commissioner of the State of Georgia, hereby certify under the seal of my office that

SMART COMMUNICATION SYSTEMS, LLC
a **Foreign Limited Liability Company**

has been duly formed under the laws of **Florida** and has filed an application meeting the requirements of Georgia law to transact business as a **Foreign Limited Liability Company** in this state.

WHEREFORE, by the authority vested in me as Secretary of State, the above **Foreign Limited Liability Company** is hereby granted, on **03/07/2024**, a certificate of authority to transact business in the State of Georgia as provided by Title 14 of the Official Code of Georgia Annotated. Attached hereto is a true and correct copy of said application.

WITNESS my hand and official seal in the City of Atlanta and the State of Georgia on **03/11/2024**.

Brad Raffensperger

Brad Raffensperger
Secretary of State

Secretary of State

OFFICE OF SECRETARY OF STATE
CORPORATIONS DIVISION
2 Martin Luther King Jr. Dr. SE
Suite 313 West Tower
Atlanta, Georgia 30334
(404) 656-2817
sos.georgia.gov/corporations

2024 MAR -7 PM 3:30
SECRETARY OF STATE
CORPORATIONS DIVISION

APPLICATION FOR CERTIFICATE OF AUTHORITY FOR FOREIGN LIMITED LIABILITY COMPANY

IMPORTANT: Please provide the entity's primary email address when completing this form.
Primary Email Address: BISTROBUILDERS@YAHOO.COM

NOTICE TO APPLICANT: PRINT PLAINLY OR TYPE REMAINDER OF THIS FORM

1. SMART COMMUNICATION SYSTEMS, LLC
Name of Limited Liability Company — Name Reservation Number (Optional)

UPON FILING
Date business commenced (or proposed) in Georgia (NOTE: If date provided here is more than 30 days prior to the effective date of this application, a $500 penalty plus fees must be paid. Penalty is statutory and cannot be waived by Secretary of State.)

2. PAVEL POP-BUIA
Name* of Filing Person

6422 GRENDA ISLAND AVE | APOLLO BEACH | FL | 33572
Address | City | State | Zip Code

BISTROBUILDERS@YAHOO.COM | 813-325-3267
Filer's Email Address | Telephone Number

3. SMART COMMUNICATION SYSTEMS, LLC
Name of Limited Liability Company in State or Country of Formation

FLORIDA | 10/29/2007 | PERPETUAL
Jurisdiction (Home State or Country) | Date of Formation in Home State or Country | Period of Duration

4. 6422 GRENADA ISLAND AVE | APOLLO BEACH | FL | 33572
Address of Principal Place of Business | City | State | Zip Code

5. Cogency Global Inc. | statrep@cogencyglobal.com
Name* of Registered Agent in Georgia | Registered Agent's Email Address

900 Old Roswell Lakes Parkway, Suite 310
Registered Office Street Address in Georgia (post office box or mail drop not acceptable for registered office address)

Roswell | Fulton | GA | 30076
City | County | State | Zip Code

6. PAVEL POP-BUIA 6422 GRENADA ISLAND AVE | APOLLO BEACH | FL | 33572
Manager's Name* & Address (person with substantial responsibility for managing LLC's business activities) | City | State | Zip Code

7. 6422 GRENDA ISLAND AVE | APOLLO BEACH | FL | 33572
Address Where Limited Liability Company's Records Are Maintained | City | State | Zip Code

8. Effective Date: (Choose one) [X] Upon filing [ ] Delayed effective date and/or time: _____
(A delayed effective date must be within 90 days of the filing date.)

9. NOTICE: Mail the following items to the Secretary of State at the above address
(1) This application;
(2) Fee of $235.00 ($225 filing fee + $10 paper filing service charge) payable to "Secretary of State." Filing fees are non-refundable.

This application is signed by a person duly authorized to sign such instruments by the laws of the jurisdiction under which the foreign limited liability company is organized. The foreign limited liability company undertakes to keep its records at the address shown in #7 above until its registration in Georgia is canceled or withdrawn. The foreign limited liability company, in accordance with Title 14 of the Official Code of Georgia Annotated, appoints the Secretary of State as agent for service of process if no agent has been appointed in Georgia or, if appointed, the agent's authority has been revoked or the agent cannot be found or served by the exercise of reasonable diligence.

Signature of Authorized Person — Date: 03/07/2024

PAVEL POP-BUIA — Title: MGR
Print Name*

* Enter individual's legal name, i.e. first and last name without use of initials or nicknames. Middle names or initials may be included.

FORM CD 241
(Rev 10/2018)

EXHIBIT B

FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AFFIDAVIT

FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AFFIDAVIT

OFFICER OR ATTORNEY/ AGENT:					
COMPANY	Smart Communication Systems, LLC				
NAME	Pavel Pop-Buia				
TITLE	President				
ADDRESS 1	6422 Grenada Island Ave.				
ADDRESS 2					
CITY	Apollo Beach	STATE	FL	ZIP CODE	33572

THE INDIVIDUAL NAMED ABOVE (HEREINAFTER, "AFFIANT") PERSONALLY APPEARED BEFORE THE UNDERSIGNED, AN OFFICER DULY AUTHORIZED TO ADMINISTER OATHS. THE AFFIANT, AFTER FIRST BEING DULY SWORN, DEPOSES AND CERTIFIES THAT HE OR SHE HAS READ COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AND WILL COMPLY WITH THE REQUIREMENTS CONTAINED THEREIN.

THIS AFFIDAVIT SHALL CONSTITUTE THE PLAN FOR PROTECTION OF THE CONFIDENTIALITY OF FAMILY VIOLENCE SHELTERS REQUIRED BY COMMISSION RULE 515-12-1-.37 FAMILY VIOLENCE SHELTER CONFIDENTIALITY PROTECTION AND O.C.G.A. § 46-5-7.

Pavel Pop-Buia

SIGNATURE OF AFFIANT

5-7-24

DATE

SUBSCRIBED AND SWORN TO ME THIS

7 DAY OF May, 20 24.

NOTARY PUBLIC

(SEAL)

Notary Public State of Florida
Amy Jones
My Commission HH 314940
Expires 9/21/2026

EXHIBIT C

MANAGEMENT TEAM PROFILES

EXHIBIT C

MANAGEMENT TEAM PROFILES

PP

Pavel Pop-Buia

bistrobuilders@yahoo.com
813-352-3267
Apollo Beach, FL 33572

Professional Summary

Experienced Management and Administration Professional with 16+ years of experience optimizing productivity, efficiency and service quality across various environments. Well versed experience in the construction industry and business administration phases. Possesses strong commitment to being self-driven. Offers solid leadership skills while being resourceful & goal-oriented. Proactive with proficient skills in telecommunications, electrical, computing and general construction. Strengths include motivating differing levels of personnel and a strong work ethic. Track record of being responsible, with excellent problem solving, and job completion in a timely and organized manner.

Work History

Smart Communication Systems, LLC - Owner/President
Apollo Beach, United States
10/2007 - Current

- Tracked and recorded expenses and reconciled accounts to maintain accurate, current and compliant financial records.
- Hired, managed, developed and trained staff, established and monitored goals, conducted performance reviews and administered salaries for staff.
- Implemented changes requested owners or inspectors to conform to specifications or updated demands.
- Executed billing tasks and recorded information in company databases.
- Closely monitored operations and performed regular safety audits for adherence to administrative policies and compliance regulations.
- Maintained compliance with DOT regulations, accurately documenting driver qualifications, permits and equipment information.
- Monitored subcontractor operations and applied effective time, resource and money management strategies to delivery under-budget project completion.
- Conducted routine quality audits to verify progression against specifications and initiated corrective actions to remedy concerns..
- Performed statistical analyses to gather data for operational and forecast team needs.
- Consulted with customers to assess needs and propose optimal solutions.

Skills

- Strategic Planning
- Payroll and budgeting
- Workflow planning
- Relationship-Building
- Analytical skills
- Computer skills
- Computer proficiency
- Excellent Customer Service Trustworthy
- Proficient Computer Skills Microsoft Office and Visual Studio Internet savvy
- Negotiation
- Data Analysis
- Data Analytics
- Contract Management
- Operations Management
- Interpersonal and written communication
- Strong verbal communication Self-motivated
- Quality control

Education

Elementary School
Sangeorz-Bai, Romania 1984-1992

Military High School
Alba-Iulia, Romania 1992-1996

Henry Coanda Air Force Academy

- Evaluated industry competition regularly to maintain a competitive advantage in the marketplace.

Bistro Builders, LLC - Owner/President
Apollo Beach, United States
05/2001 - Current

- Reviewed plans and inspected ongoing construction to keep work in line with project goals.
- Completed projects on time and within budget through meticulous scheduling and coordination of resources.
- Negotiated favorable terms with suppliers for materials procurement, lowering overall project costs.
- Built strong relationships with subcontractors resulting in competitive pricing and reliable workmanship on job sites.
- Reviewed contractor invoices, approving payments on acceptable work.
- Hired and oversaw subcontractors to meet project needs.
- Facilitated smooth handover of completed projects by addressing any outstanding issues promptly.
- Performed regular inspections of job sites to verify staff and subcontractor observance of important safety protocols.
- Coordinated closely with local authorities obtaining necessary permits quickly thus expediting project timelines.
- Supervised staff by checking work against project expectations.
- Coordinated and managed day to day field operations of projects, including safe work practices, workforce, materials, and equipment.
- Planned and laid out areas of work in advance to ensure needed allocation of daily workforce, materials, and equipment.
- Monitored workforce during installations and progress to ensure quality control throughout project.
- Provided assistance to interdepartmental personnel; machinists, re-builders and mechanics. Performed other related duties as assigned or requested
- Performed preventive maintenance on machinery, equipment and control circuitry to insure proper operation
- Investigate, recommend and execute modifications to improve existing equipment performance
- Made recommendations to improve equipment operation/efficiency, reduce maintenance costs and improve maintenance service to customers
- Operating mobile equipment, including forklift trucks, lifts, and booms to assist with all production work
- Evaluated potential risks to similar processes and developed work orders and plans to resolve issue.
- Performed the general oversight of the employees and sub contractors an tracked their performance.
- Ensured that the safety rules and regulations are met properly.

Brasov, Romania 1996-2000

Air Force Academy
Bucharest, Romania - 2000-2001

Skills

Human Resources Management - Bachelors degree
Electronic Engineer – Bachelors degree

Travis DeClerck

1499 S Columbine St • Denver CO, 80210 • Phone: 303-668-3824 • E-Mail: Travis@Smartcommsys.com

Objective

My objective is to utilize the skills, which I have acquired, from being a farm manager at a young age, and the 15 years of underground experience that I have gained from 1999 to present. These will be applied to help facilitate a smooth, safe, and profitable underground build, for my costumers and my employer.

Experience

Smart Communication Systems – Director of Operations 2011-Present

- Western state projects, including Colorado, Texas, California, and Washington.
- Operations of 12 under-ground crews, to include locates, permitting, traffic control, customer relations, and payroll.
- Financial decisions that affect day to day operations along with long term strategics

New Horizon/IDS 1999-2008

- Owner operator of an Underground Utility company, that involved everything from banking, to running a shovel on a jobsite.
- Business Manager for 5mil+ Company
- Operations manager for 60+ employees
- 5000+ feet per day for Verizon Fiber to the Home project

DeClerck Farms INC 1994 - Present

- Day to day decision-making regarding finances, land purchases, and employee management. DeClerck Farms INC represents the work ethic, honesty, and loyalty that have carried on, throughout my utility career.
- Commodity Marketing and Strategies

Education

University of Illinois Champaign/Urbana 1995

BS in Technical Systems Management

Stonington High School 1991

Graduated from Stonington High School

Skills

The skills that have propelled me, as my career develops, started at a young age on a family farm. Here I was taught that a strong honest work ethic prevailed. Taking these skills to utility construction, allowed me to manage employees with grace and yet have a firm stance. My financial decision-making has helped propel the company, which in-turn provided job stability, company profit, and most of all a safe working environment. Managing from a hands-on approach, is the management style that I have embraced.

Michael Escollies

317-349-2975 | 9914 N Judson Drive Mooresville, IN 46158 | mescollies1127@gmail.com

Professional Summary:

An adventurous and energetic leader with the natural ability to work with all levels of management, staff and venders. Highly experienced leader with expertise and applied operational and business development experience. A progressive innovative professional with exceptional customer service, interpersonal communication, and organizational proficiencies. Possess a proven track record of proactive leadership skills demonstrated through the following aptitudes:

- Operations Management
- Project Management
- Performance Management
- Business Development
- Strategic Initiatives
- Customer Relations
- Budgeting
- Estimating
- Contract Negotiations
- Team Collaboration
- Employee Engagement
- Mentor/Coach
- Training and Education
- Continuous Process Improvement
- Personnel Development

Career Summary:

Operations Management:

- Delegated/coached managers, supervisors, and frontline employees in multiple market throughout Indiana, Texas, and Kentucky.
- Forecasted/budgeted labor and materials for multi-million dollar fiber and coaxial projects, including commercial and residential new builds, relocations, and maintenance work.
- Oversaw daily operations and organization of projects by working alongside employees, external customers, and contractors.
- Consistently fostered and demonstrated a culture of safety.
- Responsible for finalizing estimates and projects in a timely manner, while adding bottom line revenue.

Project Management:

- Planned, estimated, and implemented jobs for long-haul fiber routes, city overbuilds, residential subdivisions, businesses, macro/micro cell towers, and cable relocations within budget constraints and timelines.
- Reviewed civil, street, and housing plans, sanitary/storm, water lines and city maintenance projects in order to clear or install cable in designated construction limits.
- Allocated work orders to external contractors while monitoring daily progress until completion.
- Interfaced with multiple teams with in the organization and contractor to keep an open line of communication to ensure timely execution of projects.

Performance Management:

- Used key performance indicator tools to analyze and report capital/expense budgets, on-time and quality performance.
- Delivered timely feedback/reporting to internal and external customers during lifecycle of project.
- Monitored sub-contractors' performance.

Business Development:

- Championed positive change by creating a newly structured Best Practices curriculum for frontline employees.
- Created a nationwide on-boarding system to train new departmental employees how to construct aerial and underground cable facilities.

Strategic Initiatives:

- Focused on enhancing Company's requirements/processes to quickly grow new revenue while remaining within budget constraints.
- Collaborated with peers to enhance best practices.
- Facilitated dialogue between operations/construction and engineering departments to improve workflow tools.
- Revised job descriptions and rates for contractor labor rate card used Enterprise-wide.

Customer Relations:

- Worked personally with boundary partners to increase timeliness, reliability, and quality to meet goals.
- Conducted face-to-face meetings with external customers demonstrating a positive image of the Company.

Contract Negotiations:

- Proofread/edited and negotiated agreements with various state and local municipalities, utilities, and sub-contractors to aid in planning and implementation of their infrastructure projects.
- Reviewed/provided recommendations to Corporate's legal counsel regarding utility pole and lease agreements.

Team Collaboration:

- Created employee goals and streamlined best practices with peers.
- Brought vital boundary partners together to plan and implement large capital projects.

Mentor/Coach:

- Guided employees on how to make good business decisions.
- Worked with employees to set measurable goals.
- Mentored several front-line employees and mid-level management leaders.

Employment History:

• Regional Operations Manager	Smart Communications Systems	2023 – 2024
• Regional Operations Manager	TCS Communications	2008 – 2023
• Owner	MNL Communications	1999 – 2008
• Construction Lineman	TCS Communications	1998 – 1999

Education:

• Monroe High School	1980

BEFORE THE
GEORGIA PUBLIC SERVICE COMMISSION

Application of	)
	)
Smart Communication Systems, LLC	)
	)
For Certificate of Authority to	)
Provide Competitive Local Exchange Service	)

MOTION TO PROTECT
INFORMATION FROM PUBLIC DISCLOSURE

Smart Communication Systems, LLC ("Applicant"), pursuant to Rule 515-3-1-.11 of the rules of the Georgia Public Service Commission, respectfully requests that the Georgia Public Service Commission ("Commission") treat as a trade secret the financial statements which are filed herewith under seal, and protect such financial statements from public disclosure.

GA Code § 10-1-761(4) defines "trade secret" to include "financial data ... which is not commonly know by or available to the public and which information (A) Derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (B) Is the subject of efforts that are reasonable under the circumstances to maintain its secrecy." The Applicant's attached financial statements satisfy this definition. In a competitive market, knowledge concerning a competitor's financial status can be used to obtain an unfair business advantage. Allowing the Applicant's competitors access to this information could put the Applicant at a competitive disadvantage relative to other companies in the competitive telecommunications industry, especially if such competitors are not required to disclose similar information regarding their businesses.

None of the information subject to this for which confidentiality is claimed can be found in any format in any other public document. While the information provided is expected to assist the Commission in reviewing the merits of the above-captioned Application, the general public has no direct or substantive interest in the information. Moreover, the risk of harm to the Applicant from disclosure of such information is real and direct, and disclosure therefore would be contrary to the public interest.

The Applicant submits the attached financial information under seal and filed separately from the original and the filed copies of the Application.

The Applicant respectfully moves that the Commission protect the attached financial information from release to persons and parties outside of the Commission for a period of not less than three (3) years from the date of filing.

EXHIBIT D

FINANCIAL STATEMENTS

Public Version

[REDACTED]