

April 18, 2024

Georgia Public Service Commission
Sallie Tanner, Executive Secretary
244 Washington Street S.W.
Atlanta, GA 30334-5701

RE: Application for Certificate of Authority to Resell Interexchange Telecommunications Services filed on behalf of ServiceTitan, Inc. – PUBLIC VERSION

Dear Secretary,

Attached please find for filing the application for Certificate of Authority to Resell Interexchange Telecommunications Services filed on behalf of ServiceTitan, Inc.

If you have any questions, please do not hesitate to contact me at 407-794-3488 or regulatory@csilongwood.com.

Respectfully submitted,

/s/ Mark Lammert

Mark Lammert, CPA
Attorney-in-Fact
ServiceTitan, Inc.

Georgia Public Service Commission
244 WASHINGTON STREET, SW
ATLANTA GEORGIA 30334-5701

APPLICATION FOR CERTIFICATE OF AUTHORITY
TO RESELL INTEREXCHANGE TELECOMMUNICATIONS SERVICES

I. APPLICANT ADDRESS

NAME OF COMPANY ServiceTitan, Inc.
ADDRESS: STREET 800 N Brand Blvd., Suite 100
CITY Glendale STATE CA ZIP CODE 91203
TEL. NO. (855) 899-0970 FAX NO. (866) 837-1514

EMPLOYEE DESIGNATED TO RECEIVE AND RESPOND TO COMMISSION REQUESTS:

NAME Mark Lammert TEL. NO. (407) 260-1011
TITLE Attorney-in-Fact FAX NO. (407) 260-1033
E-MAIL regulatory@csilongwood.com

EMPLOYEE ADDRESS (*IF DIFFERENT FROM ABOVE*):
STREET c/o Compliance Solutions, Inc. 242 Rangeline Rd.
CITY Longwood STATE FL ZIP CODE 32750

NOTE: FAILURE TO NOTIFY THE COMMISSION, IN WRITING, WHEN THERE IS A CHANGE IN THE CONTACT PERSON OR ADDRESS(ES) LISTED IN THIS APPLICATION WILL RESULT IN CANCELLATION OF THE APPLICATION OR SUBSEQUENT CERTIFICATE.

II. ATTORNEY OR AGENT ADDRESS

IF APPLICANT IS NOT A GEORGIA CORPORATION, GIVE NAME AND ADDRESS OF AN ATTORNEY OR AGENT IN THE STATE OF GEORGIA UPON WHOM PROCESS MAY BE SERVED IN ANY SUIT AGAINST APPLICANT.

NAME
NAME OF FIRM Corporation Service Company
ADDRESS: STREET 40 Technology Parkway
#300
CITY Norcross STATE GA ZIP CODE 30092
TEL. NO. (800) 927-9800 FAX NO. ( )

III. ORGANIZATION

1. TYPE OF ORGANIZATION: (CHECK ONE)

   [ ] LLC

   [ ] INDIVIDUAL

   [ ] PARTNERSHIP

   [X] CORPORATION

   [ ] MUTUAL OR COOPERATIVE (INC./UNINC.)

   [ ] OTHER (SPECIFY): _____

2. IF APPLICANT IS A CORPORATION OR LIMITED PARTNERSHIP, INSERT THE SEVEN-DIGIT CONTROL NUMBER FROM "CERTIFICATE OF AUTHORITY TO TRANSACT BUSINESS" ISSUED BY THE SECRETARY OF STATE OF THE STATE OF **GEORGIA.**

   CONTROL NUMBER: **17063695**

   ATTACH A COPY OF GEORGIA SECRETARY OF STATE CERTIFICATE, MARKED EXHIBIT A.

3. IF APPLICANT IS A CORPORATION, ATTACH COPY OF CHARTER, MARKED EXHIBIT B. ALSO ATTACH A LIST OF ALL DIRECTORS AND PRINCIPAL STOCKHOLDERS WITH THE NUMBER OF SHARES HELD BY EACH, MARKED EXHIBIT C, AND GIVE NAME AND ADDRESSES OF THE FOLLOWING OFFICERS:

   PRESIDENT Ara Mahdessian ADDRESS 800 N Brand Blvd., Suite 100, Glendale, CA 91203

   V. PRESIDENT Jason Choi ADDRESS 800 N Brand Blvd., Suite 100, Glendale, CA 91203

   TREASURER Jason Choi ADDRESS 800 N Brand Blvd., Suite 100, Glendale, CA 91203

   SECRETARY Olive Huang ADDRESS 800 N Brand Blvd., Suite 100, Glendale, CA 91203

   STATE AND DATE OF INCORPORATION: STATE DE DATE 06/08/2007

4. IF APPLICANT IS A PARTNERSHIP OR COOPERATIVE, PROVIDE AN ATTACHMENT, MARKED EXHIBIT ___, WITH NAMES AND ADDRESSES OF PARTNERS, OFFICERS OR MEMBERS.

5. IF APPLICANT IS A SUBSIDIARY, PARENT, OR AFFILIATE OF ANY OTHER COMPANY, REGARDLESS OF TYPE OR INDUSTRY, PROVIDE A CHART, MARKED EXHIBIT ___, SHOWING THE RELATIONSHIPS BETWEEN THE APPLICANT AND ALL AFFILIATED COMPANIES.

IV. EXISTING AUTHORITY

1. DOES THE APPLICANT OR ANY AFFILIATE PRESENTLY HAVE AN EXISTING CERTIFICATE(S) OF AUTHORITY ISSUED BY THE GEORGIA PUBLIC SERVICE COMMISSION?

   [X] NO

   [ ] YES

   IF YES, CHECK CERTIFICATE TYPE(S) AND INSERT CERTIFICATE NUMBERS:

   [ ] COMPETITIVE LOCAL EXCHANGE SERVICE (CLEC): L-____

   [ ] INTEREXCHANGE CARRIER (IXC): X-____

   [ ] ALTERNATE OPERATOR SERVICE (AOS): A-____

   [ ] INSTITUTIONAL TELECOMMUNICATIONS SERVICE (ITS): P-____

   [ ] PAYPHONE SERVICE PROVIDER (PSP): ____

   [ ] AUTOMATIC DIALING AND ANNOUNCING DEVICE (ADAD): ____

   [ ] TELEPHONE SERVICE OBSERVING EQUIPMENT (TSOE): ____

2. A) DOES THE APPLICANT OR ANY AFFILIATE PRESENTLY HAVE CERTIFICATE AUTHORITY IN ANY OTHER STATE OR FEDERAL JURISDICTION(S)?

   [ ] NO

   [X] YES

   IF YES, LIST STATES IN WHICH AUTHORITY HAS BEEN GRANTED:

   CA, CT, IA, IN, KY, MI, MO, MT, ND, NE, RI, SC, SD, WI, WV, WY

   B) DOES THE APPLICANT OR ANY AFFILIATE PRESENTLY HAVE PENDING APPLICATIONS IN ANY OTHER STATE OR FEDERAL JURISDICTION(S)?

   [X] NO

   [ ] YES

   IF YES, LIST STATES IN WHICH APPLICATIONS ARE PENDING: _____

   C) HAS THE APPLICANT BEEN <u>DENIED</u> CERTIFICATION IN ANY JURISDICTION?

   [X] NO

   [ ] YES

   IF YES, WHICH STATE(S) OR JURISDICTION(S)? _____

   ATTACH A COPY OF THE ORDER(S) DENYING CERTIFICATION.

V. INTEREXCHANGE SERVICE

1. WHAT CUSTOMER CLASS(ES) DOES THE APPLICANT PROPOSE TO SERVE (CHECK ALL THAT APPLY)?

   [ ] RESIDENTIAL

   [X] BUSINESS

   [ ] OTHER:_____

2. WHAT SERVICES WILL THE APPLICANT PROVIDE (CHECK ALL THAT APPLY)?

   [X] MESSAGE TELECOMMUNICATIONS SERVICE (MTS)/ DIRECT DISTANCE DIALING (DDD)

   [ ] WIDE AREA TELECOMMUNICATIONS SERVICE (WATS)

   [ ] PRIVATE LINE

   [ ] CALLING CARD

   [ ] TRAVEL CARD

   [ ] DEBIT OR PRE-PAID CARD (PROVIDE A WORKING DEBIT CARD WITH APPLICATION MATERIALS)

   [ ] TOLL LINE (GENERALLY ONLY APPLIES TO INCUMBENT LOCAL EXCHANGE CARRIERS)

   [ ] OTHER:_____

3. IF PROVIDING TOLL LINE SERVICE, ANSWER THE FOLLOWING:

   (A) EXCHANGES BETWEEN WHICH TOLL LINE OPERATES: _____

   _____

   (B) NAME OF ALL EXCHANGES WHICH RECEIVE INTEREXCHANGE SERVICE THROUGH THIS TOLL LINE:

   _____

   (C) LOCATION OF TOLL STATIONS, IF ANY: _____

   TOTAL LENGTH OF LINE INCLUDING SPURS: _____

   GENERAL ROUTE OF TOLL LINE: _____

4. TARIFFS FOR INTEREXCHANGE SERVICES ARE NO LONGER REQUIRED. DOES THE COMPANY WISH TO MAINTAIN AN INTEREXCHANGE SERVICES TARIFF WITH THE GEORGIA PUBLIC SERVICE COMMISSION?

   [X] NO

   [ ] YES

   IF YES, ATTACH AN **INTEREXCHANGE SERVICES TARIFF**, MARKED EXHIBIT ___, WHICH INCLUDES THE RATES, TERMS, AND CONDITIONS FOR ALL SERVICES.

5. AN ACCESS SERVICES TARIFF MUST BE FILED WITH THE GEORGIA PUBLIC SERVICE COMMISSION IN ORDER TO PROVIDE ACCESS SERVICES (SEE O.C.G.A. § 46-5-166(e)). DOES THE COMPANY INTEND TO PROVIDE ACCESS SERVICES?

   [X] NO

   [ ] YES

   IF YES, ATTACH AN **ACCESS SERVICES TARIFF**, MARKED EXHIBIT ___, WHICH INCLUDES THE RATES, TERMS, AND CONDITIONS FOR ALL SERVICES.

VI. TECHNICAL CAPABILITY

1. PROVIDE RESUMES AND/OR PROFILES OF THE APPLICANT'S MANAGEMENT TEAM, MARKED EXHIBIT D. DESCRIBE EACH TEAM MEMBER'S TECHNICAL QUALIFICATIONS, WHICH INCLUDE ANY RELEVANT WORK EXPERIENCE, EDUCATION, AND TRAINING.

2. DESCRIBE MECHANISM BY WHICH APPLICANT INTENDS TO BILL FOR SERVICES. APPLICANT'S NAME MUST APPEAR ON END-USER'S BILL.

ServiceTitan will invoice their customers using their current internal billing system.

Applicant's name appears on all end-user's invoices.

3. DETAIL THE PROCESSES BY WHICH THE COMPANY PROPOSES TO HANDLE CUSTOMER SERVICE ORDERS, INQUIRIES, AND COMPLAINTS. CUSTOMER SERVICE MUST OPERATE DURING NORMAL BUSINESS HOURS (i.e., 9:00 AM - 5:00 PM, or similar) MONDAY-FRIDAY; DURING NON-BUSINESS HOURS, CUSTOMERS SHOULD BE ABLE TO LEAVE MESSAGES VIA VOICEMAIL OR A MESSAGE SERVICE. DESCRIBE HOW THE APPLICANT WILL COMPLY WITH THIS REQUIREMENT. LIST TELEPHONE NUMBERS THAT WILL BE USED FOR CUSTOMER SERVICE. APPLICANT MUST PROVIDE A TOLL-FREE NUMBER WHEREUPON INQUIRIES AND COMPLAINTS CAN BE SERVED.

ServiceTitan handles consumer complaints using an internal process. Compliants are reviewed and responded to as received. The Company's toll-free number for customers is 855-899-0970.

4. PLEASE STATE WHETHER THE APPLICANT HAS EXPERIENCED CUSTOMER COMPLAINTS LODGED WITH ANY JURISDICTION'S REGULATORY AGENCY OR ATTORNEY GENERAL'S OFFICE FROM ANY NUMBER OF CUSTOMERS REPRESENTING MORE THAN 0.5% OF ALL CUSTOMERS SERVED BY THE APPLICANT WITHIN SUCH JURISDICTION.

[X] NO

[ ] YES

IF YES:

PLEASE STATE THE NAME (INCLUDING CONTACT PERSON) OF EACH REGULATORY AGENCY OR ATTORNEY GENERAL'S OFFICE, DESCRIBE THE NATURE OF THE COMPLAINTS, EXPLAIN WHETHER AND HOW SUCH COMPLAINTS HAVE BEEN RESOLVED, AND STATE YOUR PLANS TO PREVENT SUCH COMPLAINTS FROM OCCURING AGAIN.

Not applicable.

VII. FINANCIAL CAPABILITY

1. PROVIDE THE MOST RECENT CERTIFIED REPORT ON THE EXAMINATION OF APPLICANT'S FINANCIAL STATEMENTS ALONG WITH BUSINESS PLAN ASSUMPTIONS. IF APPLICANT DOES NOT HAVE CERTIFIED FINANCIAL REPORTS PROVIDE THIS COMMISSION WITH CERTIFIED DOCUMENTATION OF FUNDS TO BE USED FOR CAPITALIZATION.

   See Exhibit E marked "CONFIDENTIAL".

2. IS APPLICANT PRESENTLY INVOLVED IN ANY LITIGATION?

   [x] NO

   [ ] YES

   IF YES, PLEASE DESCRIBE IN DETAIL: _____

3. DOES THE APPLICANT AGREE TO FILE FINANCIAL REPORTS ON AN ANNUAL BASIS WITH THE COMMISSION AFTER CERTIFICATION IS GRANTED?

   [ ] NO

   [x] YES

AFFIDAVIT 1 - VERACITY OF APPLICATION AND AGREEMENT TO COMPLY WITH GEORGIA LAWS AND AGENCY RULES/ORDERS

Name: Jason Choi

Company: ServiceTitan, Inc.

Title/Position: Vice President of Tax

Address: 800 N. Brand Blvd., Suite 100, Glendale, CA 91203

Tel. No. 855-899-0970

THE INDIVIDUAL NAMED ABOVE (HEREINAFTER, "APPLICANT") PERSONALLY APPEARED BEFORE THE UNDERSIGNED, AN OFFICER DULY AUTHORIZED TO ADMINISTER OATHS. THE APPLICANT, AFTER FIRST BEING DULY SWORN, DEPOSES AND CERTIFIES THAT HE OR SHE HAS READ THE APPLICATION AND KNOWS THE CONTENTS THEREOF, AND THAT THE STATEMENTS MADE HEREIN ARE TRUE TO THE BEST OF HIS OR HER KNOWLEDGE AND BELIEF.

APPLICANT FURTHER AGREES TO ABIDE BY ALL APPLICABLE LAWS UNDER THE STATE OF GEORGIA, AS CODIFIED IN THE OFFICIAL CODE OF GEORGIA ANNOTATED; ALL APPLICABLE RULES AND REGULATIONS OF THE GEORGIA PUBLIC SERVICE COMMISSION; AND ALL FINDINGS, CONCLUSIONS, TERMS, AND CONDITIONS SET FORTH IN PERTINENT COMMISSION ORDERS.

UNDER PENALTIES OF PERJURY, APPLICANT DECLARES THAT THE STATEMENTS MADE IN THE FOREGOING APPLICATION, INCLUDING ACCOMPANYING STATEMENTS AND ATTACHMENTS ARE TRUE, COMPLETE, AND CORRECT. I UNDERSTAND THAT ANY FALSE OR MISLEADING INFORMATION IN, OR IN CONNECTION WITH, MY APPLICATION MAY BE CAUSE FOR DENIAL OR LOSS OF CERTIFICATE.

SIGN HERE

Signature of Affiant

4-17-24

Date

Subscribed and sworn before me this

_____ day of _____, 20 24 .

(NOTARY PUBLIC)

(SEAL)

...or other officer completing this certificate verifies only the identity of the individual who signed the ... to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Orange

CALIFORNIA JURAT

Subscribed and sworn to (or affirmed) before me on this 17 day of April 2024 by Jason Choi proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Notary Public

YUNJEONG JEONG
COMM. # 2335472
NOTARY PUBLIC - CALIFORNIA
ORANGE COUNTY
MY COMM. EXP. OCT. 13, 2024

AFFIDAVIT 2 – UNIVERSAL ACCESS FUND

The Applicant hereby acknowledges that participation and compliance with the Universal Access Fund (UAF) requirements developed by the Georgia Public Service Commission, as mandated in the Telecommunications and Competition Act of 1995 (O.C.G.A. □ 46-5-160 and O.C.G.A. □ 46-5-167), will be complied with.

That Applicant further acknowledges that compliance with the requirements of the UAF is necessary to receive and maintain an active Certificate of Authority to provide telecommunications service in Georgia.

The Applicant also agrees to file quarterly reports for quarters subsequent to the effective date of certification including any portion of the quarter when certificated, in conformance with the instructions attached hereto (see "Addendum – Universal Access Fund") with the full understanding that not to do so may result in revocation of this same certificate. This attested to by signature below of proper authorized company official.

ServiceTitan, Inc.
(COMPANY)

SIGN HER

JASON CHOI
(SIGNATURE)

4-17-24

Subscribed and sworn before me this

_____ day of _____, 20 24 .

(SEAL)

_____
(NOTARY PUBLIC)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Orange

CALIFORNIA JURAT

Subscribed and sworn to (or affirmed) before me on this 17 day of April, 2024 by Jason Choi proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Notary Public

YUNJEONG JEONG
COMM. # 2335472
NOTARY PUBLIC - CALIFORNIA
ORANGE COUNTY
MY COMM. EXP. OCT. 13, 2024

AFFIDAVIT 3 – FAMILY VIOLENCE SHELTER CONFIDENTIALITY ACT

Personally appeared before me, an officer duly authorized to administer oaths, Jason Choi,
who, after being duly sworn, deposes and says that he or she is Vice President of Tax
of Applicant, certified telephone service provider or directory information provider.

1.

I make this affidavit on the basis of my personal knowledge.

2.

I have read the May 13, 2005 Order and the August 30, 2005 Amendatory Order in Georgia Public Service Commission ("Commission") Docket No. 19553-U, Implementation of Senate Bill 147, the Family Violence Shelter Confidentiality Act of 2004 (O.C.G.A. § 46-5-7). I have also read the Commission Staff Memorandum dated May 1, 2007 (see "Addendum – Family Violence Shelter Confidentiality Act") that summarizes the requirements under O.C.G.A. § 46-5-7 and the Commission orders issued pursuant to that Code Section of providers of telephone service in the State of Georgia or any other entity that publishes, disseminates, or otherwise provides telephone directory information or listings of telephone subscribers in the State of Georgia.

3.

The Applicant agrees that it will satisfy the minimum requirements set forth in the Commission orders and Staff Memorandum referenced in paragraph 2 of this affidavit to protect the confidentiality of the location and address of family violence shelters in the State of Georgia.

4.

Pursuant to O.C.G.A. § 46-5-7, the Applicant submits this affidavit as its plan to protect the confidentiality of the location and address of family violence shelters in the State of Georgia.

FURTHER AFFIANT SAITH NOT.

ServiceTitan, Inc.
(COMPANY)

SIGN HERE

(SIGNATURE)

JASON CHOI
4.17.24

(SEAL)

Subscribed and sworn before me this
_____ day of _____, 20 24 .

(NOTARY PUBLIC)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
County of Orange

CALIFORNIA JURAT

Subscribed and sworn to (or affirmed) before me on this 17 day of April 2024 by Jason Choi proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Notary Public

YUNJEONG JEONG
COMM. # 2335472
NOTARY PUBLIC - CALIFORNIA
ORANGE COUNTY
MY COMM. EXP. OCT. 13, 2024

Service Titan, Inc.

Exhibit A

Secretary of State

Control Number : 17063695

STATE OF GEORGIA

Secretary of State

Corporations Division
313 West Tower
2 Martin Luther King, Jr. Dr.
Atlanta, Georgia 30334-1530

CERTIFICATE OF AUTHORITY

I, Brian P. Kemp, the Secretary of State and the Corporation Commissioner of the State of Georgia, hereby certify under the seal of my office that

ServiceTitan, Inc.

a **Foreign Profit Corporation**

has been duly formed under the laws of **Delaware** and has filed an application meeting the requirements of Georgia law to transact business as a **Foreign Profit Corporation** in this state.

WHEREFORE, by the authority vested in me as Secretary of State, the above **Foreign Profit Corporation** is hereby granted, on **05/22/2017**, a certificate of authority to transact business in the State of Georgia as provided by Title 14 of the Official Code of Georgia Annotated. Attached hereto is a true and correct copy of said application.

WITNESS my hand and official seal in the City of Atlanta
and the State of Georgia on 06/12/2017

Brian P. Kemp
Secretary of State

Service Titan, Inc.

Exhibit B

Charter

Delaware

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "SERVICETITAN, INC." IS DULY INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TENTH DAY OF MAY, A.D. 2017.

Jeffrey W. Bullock, Secretary of State

4367550 8300

SR# 20173323509

You may verify this certificate online at corp.delaware.gov/authver.shtml

Authentication: 202519686

Date: 05-10-17

Service Titan, Inc.

Exhibit C

Shareholders

ServiceTitan, Inc. Detailed Cap Table

As of 04/11/2024

Stakeholder Name	Investor Group	Ownership Percentage
15 Angels II LLC	Bessemer	.233%
Bessemer Venture Partners VIII Institutional LP	Bessemer	5.333%
Bessemer Venture Partners VIII LP	Bessemer	4.434%
ICONIQ Strategic Partners II CO-INVEST, L.P. ST Series	ICONIQ	2.335%
ICONIQ Strategic Partners II CO-INVEST, L.P. ST-2 Series	ICONIQ	.953%
ICONIQ Strategic Partners II, L.P.	ICONIQ	5.669%
ICONIQ Strategic Partners II-B, L.P.	ICONIQ	4.438%
ICONIQ Strategic Partners III, L.P.	ICONIQ	1.013%
ICONIQ Strategic Partners III-B, L.P.	ICONIQ	1.082%
ICONIQ Strategic Partners V, Co-Invest, L.P. (Series ST)	ICONIQ	.270%
ICONIQ Strategic Partners V, Co-Invest, L.P. (Series ST2)	ICONIQ	.120%
ICONIQ Strategic Partners V, L.P.	ICONIQ	.575%
ICONIQ Strategic Partners V-B, L.P.	ICONIQ	.771%

Service Titan, Inc.

Exhibit D

Management Team

Edward Deng – Senior Tax Analyst

Edward is an immigrant from Guangzhou (Canton), China. He earned his bachelor's degrees in accountancy and finance and his master's degree in taxation from Arizona State University. After graduation, he moved to Los Angeles, California to start his career in the public accounting industry, with a focus on state and local taxes. He then transitioned into industry/private accounting, with a focus on federal compliance and provision. During his time in the United States, he has well adapted to the culture and developed his professional skills through a variety of internship, work and volunteering experience.

Experience:

Service Titan
Senior Tax Analyst – March 2022 to Present

Jacobs
Senior Tax Analyst – October 2018 to February 2022

Deloitte
Tax Senior – August 2018 to October 2018

Tax Consultant – January 2017 to August 2018

- Work on state and local tax compliance projects for corporate and pass-through clients in various states and cities;
- Work on sales and use refund claim projects for clients in California;
- Assist on research projects related to state tax issues.

Arizona State University – School of Accountancy
Summer Faculty Associate -

- ACC231 – Uses of Accounting Info I – June 2016 to August 2016
    - Teach the six-week accelerated summer course on a self-managed basis;
    - Give comprehensive exams to challenge students for better understanding of fundamental accounting concepts;
    - Share knowledge and previous experience to provide students with real-life examples.

- Operation/Accounting Assistant – February 2014 to May 2016
    - Process reimbursements for employee expenses in a timely basis;
    - Verify time sheets of staff members to ensure accurate payrolls.
- Peer Facilitator, WPC101 - Student Success in Business – August 2014 to December 2014
    - Facilitate a class of 19 students to provide a high-quality curriculum;
    - Educate students about campus resources and professional development.

Deloitte
Summer Tax Intern – June 2015 to August 2015

- Work on tax compliance, tax consulting and research projects for the multistate tax service group;
- Network with other tax service groups through other tasks and company events;
- Receive the full-time offer to start as Tax Consultant I in January 2017.

First Solar
Tax Intern – January 2015 to June 2015

- Assist the tax department in filing tax returns for all entities to ensure deadlines are met;
- Record tasks/projects on personal time sheets to enhance professional development;
- Gain knowledge about corporate tax (federal and state).

T-Mobile
Store Assistant – August 2013 to December 2014

- Assist new and existing customers with accounts, payments and so on in multiple languages;
- Use Excel to efficiently manage the store's database of transaction records.
- Assist new and existing customers with accounts, payments and so on in multiple languages; Use Excel to efficiently manage store's database of transaction records.

The Hartford
Summer Claims Intern – June 2014 to August 2014

- Efficiently manage and prioritize different tasks to meet certain deadlines;
- Explore a variety of departments to gain knowledge of company culture and Corporate America;
- Apply critical thinking skills to ensure that individual outcomes are consistent with the company's vision.

Kristin Alvarez – Senior Manager, Treasury

Summary

More than ten years of top experience, holding roles of increasing scope and responsibility in the Oil and Gas, Entertainment and Tech Industries as well as Non-Profit.

Proven skills in financial modeling, needs assessment, and spearheading technology upgrades; able to create analytical excel projections and reports; knowledgeable in processes implementing and integrating cutting-edge technology with treasury and accounting systems to streamline efficiency; keen foresight. Solid, consistent leadership in the management of projects; articulate communicator, sensitive to business protocols and diversity, motivating and treating colleagues with diplomacy and respect; establish rapport through clear and direct communication, building trust with staff and executive management; collaborative approach with cohesive teams.

Well organized, poised to accomplish organizational goals and solve problems; independent and team performer; expertly prioritize projects, committing to meticulous attention to detail with error-free results; follow through on all assigned tasks to achieve specified timelines, resulting in completing 100% of deadlines on time.

Jason Choi – Vice President of Tax

Experience:

ServiceTitan, Inc.
Vice President, Tax & Treasury - Dec 2020 - Present

Oversee Tax & Treasury at ServiceTitan, one of the world's most valuable, pre-IPO, vertical SaaS companies. Other responsibilities include: insurance, SOX, 401(k) fiduciary.

Netflix
Head of International Tax & Tax Planning - Aug 2015 - Dec 2020

- Responsible for tax planning strategies and structures, and foreign tax matters.
- Advise on tax aspects of business expansion including entering into new markets and cross-border transactions involving multiple tax jurisdictions.
- Partner with business leaders, tax, finance, treasury, legal, and external advisers on various business and tax matters.
- Oversee transfer pricing analyses and the development of transfer pricing methodologies.
- Oversee international tax aspects of tax provision.
- Oversee all M&A from a tax perspective.
- Monitor and analyze existing and proposed tax policy and legislation.
- Review contracts and collaborate with business leaders and legal to ensure contracts contain key terms that are consistent with global tax structure and to minimize potential tax risks to the company.
- Oversee US international tax compliance and OECD country-by-country reporting.
- Assist with international tax aspects of IRS audits and foreign country tax audits.
- Research complex tax issues and prepare technical documentation.

Intel Corporation
Tax Counsel - Oct 2013 - Aug 2015

- Designed and implemented US international inbound/outbound tax planning structures and strategies involving issues such as IP migration and ownership, subpart F, foreign tax credits, cash management and repatriation, financial modeling, withholding, and foreign taxation.
- Led tax team on multiple cross-border and domestic M&A transactions. Determined tax structure, reviewed due diligence material, and analyzed international, federal, and transaction tax issues.
- Led a large global tax team in a complex, fast-moving integration of an acquisition target with over a hundred legal entities, thousands of employees, and operations in dozens of countries. Designed tax-efficient strategy for the integration of all legal entities.
- Partnered with business leaders, finance, treasury, and other departments on business contracts, proposals, and strategies to ensure optimization from a tax perspective.

- Advised on technical issues in connection with IRS and foreign tax audits.
- Researched and presented recommendations on complex, novel tax issues to senior management.

Latham and Watkins
Associate - Nov 2005 - Sep 2013

- Structured various corporate and partnership transactions, including stock and asset sales, mergers, tax-free reorganizations and spin-offs, investment partnership formations and restructurings, REIT transactions, debt and stock issuances, credit facilities and others, with a focus on international taxation and cross-border structuring.
- Analyzed and reorganized international corporate structure and operations for multinational corporations to increase tax efficiency.
- Requested by Latham to move to Asia to establish and develop the firm's Asian tax practice; based in Singapore office with travel between other Asian offices from August 2011 to February 2013; developed significant business contacts and regional tax advisory knowledge.
- Presented on tax issues for various organizations, including International Fiscal Association.
- Co-authored "Solving the Lockout Effect" with Nicholas DeNovio published in the Taxes – The Taxes Magazine (March 2011).

Cravath, Swaine & Moore LLP
Summer Associate (Corporate) - Jun 2004 - Aug 2004

LogicWorx, Inc.
Summer Associate -Feb 2001 – Aug 2002

- Led the design and development of core components of the financial software system. Met with business analysts to examine feasibility of system requirements. Assisted management in devising technical strategy and overall software architecture.

PricewaterhouseCoopers, LLP
Technology Consultant -Oct 1999 - Feb 2001

- Led team that developed key portions of software. Analyzed client needs and worked directly with client to resolve technical issues.

Service Titan, Inc.

Exhibit E

Financials

CONFIDENTIAL

ServiceTitan, Inc.
Balance Sheet
December 31, 2023

Current Assets		
Cash & Cash Equivalents	$	[redacted]
Accounts Receivable	$	[redacted]
Other Current Assets	$	[redacted]
Total Current Assets		$ [redacted]
Property, Plant & Equipment		$ [redacted]
Other non-current Assets		$ [redacted]
Total Assets		$ [redacted]
Current Liabilities		
Accounts Payable	$	[redacted]
Accrued Liabilities	$	[redacted]
Total Current Liabilities		$ [redacted]
Other non-current Liabilities		$ [redacted]
Equity		
Capital	$	[redacted]
Retained Earnings	$	[redacted]
Total Equity		$ [redacted]
Total Liabilities and Equity		$ [redacted]

ServiceTitan, Inc.
Income Statement
For the Year Ended December 31, 2023

Revenues	$ [redacted]
Cost of Sales	$ [redacted]
Gross Margin	$ [redacted]
Sales, General & Adminstrative Expenses	$ [redacted]
Marketing Expenses	$
Other Expenses	$ -
Earnings Before Income Taxes	$ [redacted]

ServiceTitan, Inc.
Statement of Cash Flows
For the Year Ended December 31, 2023

Cash & Cash Equivalents - 12/31/2022	$ [redacted]
Cash & Cash Equivalents - 12/31/2023	$ [redacted]
Increase (Decrease) in Cash Flows	$ [redacted]
Cash Flow Changes from Operating Activities	$ [redacted]
Cash Flow Changes from Investing Activities	$ [redacted]
Cash Flow Changes from Financing Activities	$ [redacted]
Increase (Decrease) in Cash Flows	$ [redacted]