

BEFORE THE GEORGIA PUBLIC SERVICE COMMISSION

IN RE: FIRESIDE NATURAL GAS, LLC’S

**APPLICATION FOR A NATURAL GAS
MARKETER CERTIFICATE OF
AUTHORITY**

Docket No. 25471

**NEXTERA ENERGY SERVICES GEORGIA, LLC’S RESPONSE TO STAFF’S
TWENTY-FIRST SET OF DATA REQUESTS TO FIRESIDE NATURAL GAS, LLC**

In response to the Georgia Public Service Commission Staff’s Twenty-First Set of Data Requests, NextEra Energy Services Georgia, LLC (“NextEra Energy Services”) as buyer and designed representative of Fireside Natural Gas, LLC (“FireSide”) responds under oath as follows:

Fireside Acquisition by NextEra Energy Services

NOTE: For purposes of these data requests and responses, (1) “NextEra Energy” shall mean NextEra Energy Services Georgia, LLC, as the counterparty to that certain Membership Interest Purchase Agreement (the “Agreement”), unless otherwise indicated in the response, and (2) “Change in Ownership” shall mean the closing of the transaction contemplated under the Agreement, upon which NextEra Energy Services Georgia, LLC will acquire 100% of the membership interest in Fireside Natural Gas, LLC.

STF-21-1 Please provide the Purchase Sales Agreement between FireSide and NextEra Energy.

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

Information responsive to this request is attached as **Exhibit A** in the accompanying Trade Secret response filed via the Commission’s alternative electronic filing procedures. This information is confidential and protected by the Georgia Trade Secrets Act of 1990 (O.C.G.A Section 10-1-760, et seq.) and is hereby filed in accordance with Commission Rule 515-3-1-.11.

STF-21-2 What is FireSide’s current Management structure? Will there be any changes to FireSide’s management after the Change in Ownership?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

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FireSide's leadership team is comprised of a CEO, a Vice President of Finance, and a Vice President of Sales. Immediately following the Change in Ownership, all FireSide employees, except for the Vice President of Sales, will become employees of NextEra Energy Services. The VP Sales position will be eliminated. The remaining leadership team will report to senior executives of NextEra Energy Services.

STF-21-3 Will there be any changes in FireSide's finances after the Change in Ownership?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

There are no planned changes to FireSide's finances after the Change in Ownership.

STF-21-4 After the Change of Ownership, will there be any changes in FireSide's accounting and finance staff?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

There are no planned changes to FireSide's accounting and finance staff. Immediately following the Change in Ownership, FireSide's accounting and finance staff will remain in place and will work closely with NextEra Energy Services' leaders in each functional area. FireSide's accounting and finance staff will report to PJ Zonsius.

STF-21-5 Will there be any changes to FireSide's call center? For example, will it be merged with NextEra's or will the number of Call Service Representatives increase or decrease?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

NextEra Energy Services plans to operate FireSide in substantially the same manner as it is operated today. The FireSide call service representatives will become NextEra Energy Services employees and continue to provide the same level of customer support to FireSide's customers as was provided prior to the Change in Ownership. FireSide's call service function will not be merged with NextEra Energy Services.

STF-21-6 How will FireSide's deposits for the major pipelines and AGL be provided?

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RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

Immediately following the Change in Ownership, all deposits will remain in place and will transfer to NextEra Energy Services as part of the Agreement.

STF-21-7 After the Change of ownership, will there be any changes to FireSide’s gas operations? Will there be any gas operations staff changes?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

NextEra Energy Services plans to operate FireSide in substantially the same manner as it is operated today. Please also see FireSide’s response to STF-21-2.

STF-21-8 Please provide NextEra Energy’s company financials for 2020 – 2023.

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

NextEra Energy Services’ financials are not separately prepared or reported, but instead included in the financial reports of parent company NextEra Energy, Inc.¹ Please refer to the links below for the financial reports of the parent company.

2023 10-Q 11/7/23

https://otp.tools.investis.com/clients/us/nextera_energy_inc/SEC/sec-show.aspx?FilingId=17034692&Cik=0000753308&Type=PDF&hasPdf=1

2022 https://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/NEE%202022%20Annual%20Report.pdf

2021 https://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/2021%20NEE%20Annual%20Report.pdf

2020 https://www.investor.nexteraenergy.com/~/_media/Files/N/NEE-IR/reports-and-fillings/annual-reports/2020%20NEE%20Annual%20Report.pdf

STF-21-9 Will NextEra Energy agree to provide a parental guarantee for FireSide signed by a corporate officer?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

If required, NextEra Energy Services will pursue a parental guarantee from its affiliate NextEra Energy Capital Holdings, Inc. (“NEECH”) for an agreed amount

¹ NextEra Energy, Inc. (NYSE: NEE), as specified in the Petition, is the ultimate parent of NextEra Energy Services, LLC.

PUBLIC DISCLOSURE

signed by a corporate officer. NEECH is currently rated Baa1/A-/A- from Moody's, Standard & Poor's and Fitch, respectively.

STF-21-10 FireSide's T&C's are currently limited to serve commercial customers only. Does NextEra plan on making any changes to FireSide's T's & C's after the change in ownership? For example, does the company plan on filing a petition to also serve residential customers in the future?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

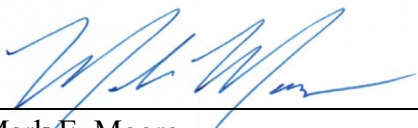
At this time, NextEra Energy Services does not have immediate plans to make any changes to FireSide's customer base. However, NextEra Energy Services reserves the right to make changes to FireSide's T's & Cs in the future in response to market or regulatory changes and for further integration with NextEra Energy Services' corporate policies and business practices. Such changes will be forward-looking and in accordance with the applicable laws, including the Commission's rules.

STF-21-11 Do FireSide and NextEra agree that FireSide, as a certificate of authority holder, must continue to meet Commission's financial and technical capabilities and adhere to all Commission rules?

RESPONSE (Provided by PJ Zonsius – Vice President and General Manager of Retail Gas, NextEra Energy Services):

FireSide agrees that, as a certificate of authority holder, it must continue to meet the Commission's financial and technical capabilities and adhere to all Commission rules. NextEra Energy Services similarly indicates its agreement to continue to meet the Commission's financial and technical capabilities and adhere to all Commission rules following the Change in Ownership.

Respectfully submitted this 29th day of November 2023.

By: 
Mark E. Moore
Georgia State Bar No. 371083

ALSTON & BIRD LLP
1201 West Peachtree Street
Atlanta, Georgia 30309-3424
(404) 881-7000
(404) 881-7777 (Facsimile)
Attorneys for NextEra Energy Services Georgia, LLC.

PUBLIC DISCLOSURE

Under penalties of perjury, I declare and affirm that the statements made in response to items STF-21-1 through STF-12-11 in the foregoing Response to Twenty-First Data Requests, including accompanying statements and attachments are true, complete and correct. I understand that any false or misleading information within, or provided in connection with my application may be cause for denial or loss of certificate.

PJ Zonsius
Printed Name

Vice President and General Manager of Retail Gas
Position


Signature

11/28/23
Date

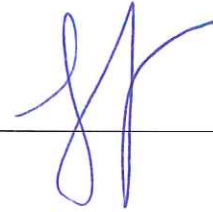
STATE OF Florida)
) ss:
COUNTY OF Palm Beach)

The foregoing instrument was acknowledged before me this 28th day of November 2023, by PJ Zonsius, Vice President and General Manager of Retail Gas, NextEra Energy Services Georgia, LLC, a Delaware limited liability company.

Witness my hand and official seal.

My commission expires: 3/28/26.

Notary Public





PUBLIC DISCLOSURE

ACKNOWLEDGEMENT AND CONSENT

Fireside Natural Gas, LLC acknowledges and consents to the foregoing RESPONSE TO STAFF'S TWENTY-FIRST SET OF DATA REQUESTS TO FIRESIDE NATURAL GAS, LLC, by its designated representative NextEra Energy Services Georgia, LLC and joins in the responses.

This 28 day of November 2023.

By: 
Mike Davis
Founder & CEO

EXHIBIT A

MEMBERSHIP INTEREST PURCHASE AGREEMENT

**BEFORE THE PUBLIC SERVICE COMMISSION
STATE OF GEORGIA**

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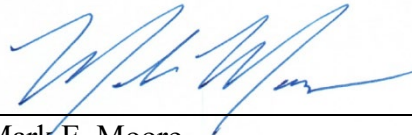
CERTIFICATE OF SERVICE

I hereby certify that I have served true and correct copies of the foregoing RESPONSE TO STAFF'S TWENTY-FIRST SET OF DATA REQUESTS TO FIRESIDE NATURAL GAS, LLC upon all parties listed below via hand delivery, via hand delivery and/or by United States Mail with first-class postage affixed thereto and addressed as follows:

Sallie Tanner, Executive Secretary
Georgia Public Service Commission
244 Washington Street SW
Atlanta, GA 30334
(Via Hand Delivery)

Ms. Irma Ormeno
Georgia Public Service Commission
244 Washington Street SW
Atlanta, GA 30344
(Via Hand Delivery)

This 29th day of November 2023.



Mark E. Moore
Georgia State Bar No. 371083

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